

Short Sales A-Z™ Online: Learn the Art of Pre-Foreclosure Deal-Making from ShortSales.com

Foreclosures are reaching record highs. The housing market is continuing to sink no end in sight. Pre-foreclosure sales offer a way out for both burdened creditors and over-mortgaged homeowners. And profits for savvy investors. With Oscar Morante's new online short sales course, you can learn from an expert how to make a good profit by acquiring pre-foreclosure properties through short sales.

(PRWeb) February XX, 2008—Foreclosure signs are everywhere you turn. With the housing marketing sinking, and some experts saying it will get worse before it gets better, many home and property owners are over mortgaged and cash poor. They are facing a chilling situation. They have little hope of keeping their property or selling it for what they had thought it would be worth by now back when the market was soaring.

“As the buyer who comes to the rescue, a savvy investor or agent is able to acquire property at below market value,” says <http://www.bestshortsales.com/about/about.html> [Oscar Morante], the author and presenter of <http://www.bestshortsales.com/events/shortSalesA-Z.php> [ShortSales A-Z™ Online] course. “You can buy and/or list pre-foreclosure properties for well below market and sell at a profit even in a down market,” says Morante, a recognized expert in preventing foreclosures and acquiring pre-foreclosure properties who has been teaching seminars nationwide on the topic.

More and more quality homes and commercial properties are being sold -- or soon will be -- for less than their market value. The buyer offers owners of distressed property a way out. Being “upside down” with a home is far more financially unsettling than owing more on a car than it’s worth. And the pressure to sell and recoup all or part of the equity is far greater.

Pre-foreclosure buyers can make good money by helping sellers, lenders, and themselves.

<http://www.bestshortsales.com/events/shortSalesA-Z.php> [The ShortSales A-Z™ Online course] teaches students how to make a fair profit in an entirely ethical way. Students learn everything necessary to become a winner in the world of real estate investing for a small investment of time and money.

Oscar Morante can teach anyone how to recognize the right deals and how to make them at the right time. The course material is presented

in an easy-to-understand format with graphical representations of the sometimes difficult concepts that makes them clear and direct. He shows online short sales students how to help others without inheriting their financial problems. When they apply Oscar's techniques, they can help property owners whom otherwise would face foreclosure, bankruptcy, and complete financial ruin. Once armed with the proper knowledge, graduates of <http://www.bestshortsales.com/events/shortSalesA-Z.php> [ShortSales A-Z Online—see sample chapters here] course will be able to make a profit ethically and truly help homeowners who would otherwise lose everything.

Morante created the tutorial to teach real estate and legal professionals, as well as private investors, how to increase their knowledge of the pre-foreclosure sales process and find a method for building wealth through leveraging available properties for short term gain.

Property owners who find themselves in financial trouble and can no longer keep up with escalating payments, are also looking for ways to cut their losses and survive with at least something to show for their investments in a home or commercial property.

The second and third mortgage holders are at greater risk when a property goes into foreclosure. They often get nothing after a property is sold on the auction block for less than market value at the discretion of the first mortgage holder.

<http://www.bestshortsales.com/events/shortSalesA-Z.php>

[Short Sales A-Z™ Online] teaches participants how to recognize the best deals that are available in the current market and how to create a win-win situation for both lenders and sellers.

By downloading the ShortSales online course, buyers will receive:

- Immediate access to all 26 chapters of Oscar's Highly sought after Short Sales A-Z™ Seminar
- The opportunity to directly email Oscar for a personal email response to Short Sales A-Z™ class questions
- 26 workbooks included in the download
- Real life examples of actual short sales
- Strategies for EXECUTING successful short sales

The cost of the course is reasonable, regularly \$300, it is currently available for downloading at a special introductory rate of \$150.

The seminar is especially popular with real estate brokers who find it identifies opportunities to earn commissions from transactions that would not be possible without short sales.

The online course is particularly suitable for people who are just becoming interested in real estate investing. "We review the basics in thorough and easy to learn way," says Morante. "I teach people how to get an appropriate return for rendering a valuable service."

About Advanced Real Estate Concepts

Advanced Real Estate Concepts, LLC was founded by Oscar Morante in 2004. The company's mission is to help investors master the short sales process. Oscar has developed proven techniques and strategies for earning a good return on short sales investments. While continuing to develop his real estate business, Oscar is sharing his success with others through offering educational seminars and an online short sales course. <http://www.bestshortsales.com/events/shortSalesA-Z.php> [Oscar's Short Sales A-Z™ Online] seminar is based on practical experience and his success in find solutions for lenders and sellers alike. For more information, visit <http://bestshortsales.com> [BestShortSales.com].

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